

Lesson 82: Presentation 1 (Commodity Products)

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Yuki is doing a presentation to a group of chefs. She is introducing them to her company's new cake decorator machine.

Yuki: Good morning, and thank you for coming.

Chef Julia: You may start, Yuki.

Yuki: Today, I'd like to present the ACD. It **stands for** Automatic Cake Decorator.

Chef Julia: How does it work?

Yuki: The ACD has a computer which allows bakers to create cake designs.

Chef Julia: That's interesting.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. M.D. **stands for** 'medical doctor'.
2. In traffic signals, the red light **stands for** 'stop', and green means 'go'.
3. The prime minister said that he **stands for** freedom of speech and equality.

* **stand for** ~ / ①~を表す ②(考え・主義など)を支持する

3. Your Task

You are doing a presentation of a new product to a group of businessmen. Introduce yourself, and tell them that you work for XYZ Corporation. One of them (=your tutor) has said that he already knew about the product, and now he has some questions. Politely tell him that you would like to demonstrate the product to the audience first and then you will answer questions.

4. Let's Talk

What is a 'presentation'?

Do you have presentation skills? Why do you say so?

Talk about someone you know who is good at making presentations.

5. Today's photo

Describe the photo in your words as precisely as possible.



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